

NEW VESSEL PROJECT UPDATE

OCTOBER 2023



COMMUNITY ENGAGEMENT EVENT

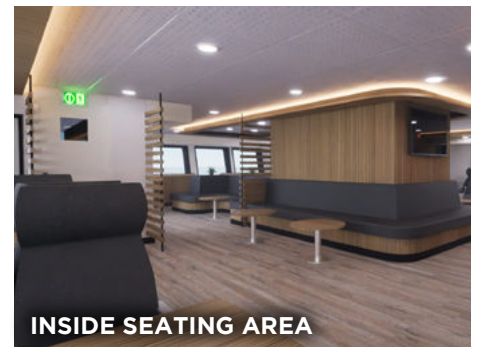
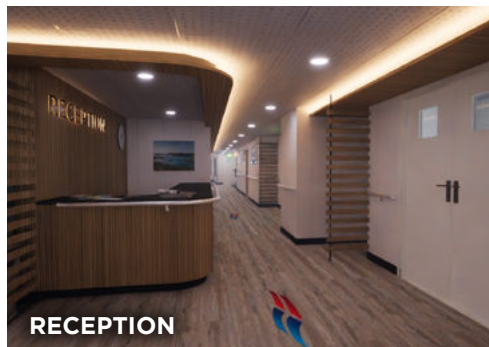


We were delighted to see so many people turn out for our community engagement event on St Mary's earlier this month and we were heartened by all the supportive comments and constructive questions about our vessel replacement plans. The event was an opportunity for the community to meet with our new vessel project team and discuss the detailed designs, propulsion systems and the improvements that the new vessels will deliver. Piriou's Head of Business Development, Jean-Baptiste Chancerelle, had travelled from Concarneau to attend the engagement event and was on hand to answer questions about Piriou, our preferred shipyard.



During the event, we released a first look at the interior layout of Scillonian IV with a CGI walkthrough. The video is now available on our website and gives a 3D virtual experience of our new vessel. The video takes the viewer around the outside of the vessel showing the new modern looking design, the exterior seating areas and boarding entry points, including a view from beneath the waterline to show the deployed anti-roll fins which will stabilise the vessel. The video then takes the viewer through the embarkation doors and around the interior of the vessel. You will notice the spacious modern inside seating areas with improved viewing points and onboard catering facilities.

Proposed Scillonian IV concepts for internal passenger areas, including onboard cafe.



If you didn't make our engagement event on St Mary's, you can view the CGI footage of the SCIV interiors and layouts here:

www.islesofscilly-travel.co.uk/new-vessel-replacement-gallery

SEATING



At our community engagement event we presented a selection of proposed indoor and outdoor seating for Scillonian IV and the passenger lounge of the new cargo vessel. The seating was from a mix of suppliers which included a range of optional extras.

At the event we encouraged attendees to sit in all seating and provide feedback on what is important.

Our objective is a modern, comfortable seating option with the ability to charge electrical devices. Due to the popularity of outdoor seating on Scillonian III our design teams have also been working on outdoor seating arrangements which improve capacity and viewing positions.

We plan to increase the outdoor seating capacity by 50% for Scillonian IV with 250 seats. In addition, the Scillonian IV design has been modified to reduce the amount of outdoor obstructions to improve viewing positions for all 250 outdoor seating options.

PROPULSION

Our project manager Chris Lingham accompanied by Sam Noy, one of our Scillonian III engineers, visited one of our proposed engine manufacturers in Belgium.

Chris and Sam spent the day with representatives reviewing various engine set ups including our requirement to future-proof our propulsion systems to adapt to changes in technology.

In this instance, Chris and Sam were able to view our proposed engines being adapted to run on future-fuels such as hydrogen and methanol.

Once our vessels are completed and the industry has identified its preferred low or zero emission fuel product, we can easily modify the engines to accept changes to meet new and evolving industry standards.



ONLINE CHECK IN

We are always striving to make continuous improvements to our digital infrastructure. Recently we have improved our 'manage booking' facility and developed functionality for shareholders to book and amend travel online.

Ahead of the delivery of the new vessels, we are working on developing online check in and self-service stations. Our aim is to go live with online check in for Scillonian III later this month/early November, with full roll out for the 2024 season. Further information on self-service check in and ticketing machines will be available soon.

Improving our digital infrastructure is always at the forefront of our mind as it helps to improve access to our services and to make the process of booking travel as easy as possible. Within the next 12 months we will be reviewing and auditing our processes to bring you new, simpler and enhanced functionality.

EMBARKATION AND DISEMBARKATION

Our online check in will improve boarding procedures. In addition, our new designs incorporate significant improvements in embarkation and disembarkation with twin-boarding entry doors at each deck level and multiple gangways to improve quicker entry and exit to the passenger ferry.



PRICES

There continues to be a lot of speculation about future fares and cargo prices.

We set out in our recent new vessels brochure how we expect fares to change in the next three years. In summary, we forecast the following fare increases, based on an annual 5% increase (excluding inflation) from 2024 to 2026. The following price increases are forecast for 2026 (excluding inflation).

PASSENGER FARES

Standard adult fare (one-way) +£12

Standard adult day trip fare (one-way) +£2.50

Travel Club member fare - no increase

FREIGHT COSTS

Average freight price increase +2p per kg (+£20 per tonne)

The above increases are the expected total increase over the next three years.

FURTHER EVENTS

We are planning a series of further new vessel engagement events on the off-islands throughout November (one per week), followed by a weekend event on St Mary's (details to follow).

The engagement events will be attended by members of the Steamship Group and new vessel project team.

Stuart Reid | Judith Piper | Chris Lingham | Tom Weise | Dave Redgrave | Vicky Bolitho | Tom Sexton | Sharon Sandercock | Sian Matthews



Should you have any questions, please do speak with the project team, or submit your questions to:

VESSELPROJECTTEAM@ISSG.CO.UK

COMMUNITY ENGAGEMENT EVENT DETAILS:

BRYHER | WEDNESDAY 8TH NOVEMBER - 11:00-14:00 - COMMUNITY CENTRE

ST MARTIN'S | WEDNESDAY 15TH NOVEMBER - 11:00-14:00 - COMMUNITY HALL

ST AGNES | WEDNESDAY 22ND NOVEMBER - 11:00-14:00 - COMMUNITY HALL

TRESCO | WEDNESDAY 29TH NOVEMBER - 11:00-14:00 - COMMUNITY HALL