

SUMMARY FINANCIAL STATEMENTS

6 month period ended 30 September 2024



Isles of Scilly Steamship Company Limited
Accounts for the period ended 30 September 2024

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Isles of Scilly Steamship Company Limited

Directors' Report

Following a strong financial performance for the year ended 31 March 2024, I am pleased to report that profits for the 6 months April to September 2024 are above-budget despite a slow start caused by an early Easter combined with a prolonged period of poor weather at the start of the financial year.

Scillonian III has had a very good season. Passenger numbers to date are 113,500 which is 11% above budget and 1% above last year.

In contrast, Skybus has had a challenging 6 months with weather yet again causing a great deal of disruption. Passenger numbers to date are 42,200 which is 15% below budget and 8% below last year.

Overall passenger numbers are 155,700, which is 2% above budget and only 2% below last year which is a good result when taking into consideration that Easter commenced in March this year which resulted in relatively low passenger numbers in April.

Financial & Operational Review

During the first 6 months, the Company achieved a profit before tax of £6.72m (2023: £7.02m) which is £0.22m above budget. EBITDA is £7.82m (2023: £8.03m) which is £0.16m above budget.

Compared to the first 6 months of last year, turnover increased by 2% to £16.77m (2023: £16.47m), partly due to higher freight volumes as a result of the acquisition of the Gugh, our new landing craft.

In contrast, cost of sales increased by 6% to £10.12m (2023: £9.56m). This is as a result of an 18% increase in St Mary's Airport landing fees, higher engine depreciation and leasing charges due to the reduction in Time Before Overhaul (TBO) hours brought in part-way through last year, and higher insurance and employment costs.

Cash has reduced by £7.30m over the past 12 months to £7.05m as a result of paying the £8.8m new vessel deposits in January this year. Net assets have increased by £2.65m over the year to £25.60m (2023: £22.95m).

Outlook

Passenger bookings for the Group overall are 3.2% down for the year ending 31 March 2025. Scillonian III has had a difficult October so far as a result of significant crane repairs, which resulted in some schedule changes and the loss of some day trip passengers. However, Scillonian III sales for the rest of the financial year are currently only 0.8% down on this time last year. In contrast, Skybus is currently 8.8% down, although we expect this to improve with a trend of passengers booking closer to their departure date.

The Group is now entering the 6-month loss-making period. Costs are relatively high over winter due to extensive maintenance on our aircraft and vessels. In addition to the usual maintenance, the Gry Maritha will have its 5-year survey in March so costs are likely to be higher than normal.

The next six months will continue to present challenges but we will continue to focus on delivering another strong financial performance for the Group.



Stuart Reid
Chief Executive Officer
14 October 2024

Isles of Scilly Steamship Company Limited

Consolidated Profit and Loss Account

For the period ended 30 September 2024

	6 months to 30 September 2024 £000	6 months to 30 September 2023 £000	Year to 31 March 2024 £000
Turnover	16,766	16,470	21,314
Cost of sales	(10,121)	(9,557)	(18,510)
Gross profit	6,645	6,913	2,804
Other operating income	99	85	122
Operating profit	6,743	6,998	2,926
Other interest receivable and similar income	48	56	90
Interest payable and similar charges	(69)	(31)	(62)
Profit on ordinary activities before taxation	6,722	7,022	2,954
Taxation	-	-	(8)
Profit on ordinary activities after taxation	6,722	7,022	2,946

Isles of Scilly Steamship Company Limited

Consolidated Balance Sheet

As at 30 September 2024

	30 September 2024	30 September 2023	31 March 2024
Notes	£000	£000	£000
Fixed assets			
Intangible assets	367	369	387
Tangible assets	24,959	11,109	20,123
	<u>25,326</u>	<u>11,478</u>	<u>20,510</u>
Current assets			
Stocks	1,602	1,593	1,514
Debtors	1,785	1,926	2,414
Cash at bank and in hand	7,045	14,349	7,336
	<u>10,433</u>	<u>17,868</u>	<u>11,264</u>
Creditors: amounts falling due within one year	(4,234)	(4,440)	(10,656)
	<u>6,199</u>	<u>13,428</u>	<u>608</u>
Net current assets			
	<u>31,525</u>	<u>24,905</u>	<u>21,118</u>
Creditors: amounts falling due after more than one year	(5,501)	(1,709)	(1,793)
Provisions for liabilities and charges	(424)	(242)	(448)
Net assets	<u><u>25,600</u></u>	<u><u>22,954</u></u>	<u><u>18,877</u></u>
Capital and reserves			
Called up share capital	1,455	1,455	1,455
Share premium account	384	384	384
Profit and loss account	2 23,760	21,115	17,038
Total equity	3 <u><u>25,600</u></u>	<u><u>22,954</u></u>	<u><u>18,877</u></u>

Isles of Scilly Steamship Company Limited

Consolidated Statement of Cash Flows

For the period ended 30 September 2024

	6 months to 30 September 2024 £000	6 months to 30 September 2023 £000	Year to 31 March 2024 £000
Cash flows from operating activities			
Profit for the period	6,722	7,022	2,946
Depreciation and amortisation	1,075	1,008	1,739
(Profit)/loss on disposal of fixed assets	-	(1)	(4)
Finance income	(48)	(56)	(90)
Finance costs	69	31	62
Corporation tax expense	-	-	8
	<u>7,818</u>	<u>8,005</u>	<u>4,661</u>
Working capital adjustments			
Decrease/(increase) in stocks	(89)	25	104
Decrease/(increase) in debtors	276	(71)	(538)
(Decrease)/increase in creditors - advance sales	(6,311)	(5,867)	(484)
(Decrease)/increase in creditors - other	(397)	(644)	428
(Decrease)/increase in provisions	(24)	-	199
(Decrease)/increase in government grants	(37)	(13)	(71)
	<u>1,236</u>	<u>1,434</u>	<u>4,299</u>
Cash flows from investing activities			
Interest received	48	56	90
Acquisitions of tangible fixed assets	(5,870)	(178)	(9,888)
Proceeds from sale of tangible fixed assets	-	-	9
Acquisitions of intangible fixed assets	(23)	(35)	(94)
	<u>(5,845)</u>	<u>(157)</u>	<u>(9,883)</u>
Cash flows from financing activities			
Loans received	4,539	-	-
Interest paid	(69)	(31)	(62)
Payments to finance lease/loan creditors	(151)	(120)	(241)
Dividends paid	-	-	-
	<u>4,319</u>	<u>(151)</u>	<u>(303)</u>
Net increase/(decrease) in cash in the period	(290)	1,126	(5,887)
Cash at the start of the period	7,336	13,223	13,223
Cash at the end of the period	<u>7,045</u>	<u>14,349</u>	<u>7,336</u>

Isles of Scilly Steamship Company Limited

Notes to the Financial Statements

For the period ended 30 September 2024

1. Basis of preparation

The interim report and accounts are unaudited. The consolidated interim financial information does not comprise statutory accounts within the meaning of section 434 of the Companies Act 2006. Statutory accounts for the year ended 31 March 2024 were approved by the Board on 24th July 2024 and will be delivered to Companies House in accordance with required timescales. The report on those accounts was unqualified, did not contain an emphasis of matter paragraph and did not contain any statement under section 498 of the Companies Act 2006.

2. Profit and loss account

	6 months to 30 September 2024 £000
At 31 March 2024	17,038
Profit for the period	<u>6,722</u>
At 30 September 2024	<u><u>23,760</u></u>

3. Reconciliation of movements in shareholders' funds

	6 months to 30 September 2024 £000	Year to 31 March 2024 £000
Profit for the period	6,722	2,946
Dividends	<u>-</u>	<u>-</u>
	6,722	2,946
New share capital subscribed	<u>-</u>	<u>-</u>
Net addition to shareholders' funds	6,722	2,946
Opening shareholders' funds	<u>18,877</u>	<u>15,931</u>
Closing shareholders' funds	<u><u>25,600</u></u>	<u><u>18,877</u></u>